



Passion to
innovate

Power to
change

Bayer is a global enterprise with core competencies in the Life Science fields of health care and agriculture. As an innovation company, it sets trends in research-intensive areas. Bayer's products and services are designed to benefit people and improve their quality of life. Optional local country text part local optional country text part optional local country text part local country text part optional country part. At Bayer you have the opportunity to be part of a culture where we value the passion of our employees to innovate and give them the power to change.

Technical Sales Executive - Rural Hygiene

YOUR TASKS AND RESPONSIBILITIES

- Plan and work closely with the Business Development Manager achieve annual sales target.
- Seek out, market analytics and develop market expansion plans for pest management in livestock farm business for Thailand Bayer Environmental Science.
- Develop and implement operational trainings, presentation and workshops.
- Conduct cross-functional and cross-platform training for internal and external stakeholders.
- Contribute towards continual improvement of pest management programs, and solutions in livestock farms.
- Provide expert advice on pest management solutions to livestock farm customers.
- Cooperate with our distributor(s) for market development, and strategic plans to reach yearly sales target.

WHO YOU ARE

- Willingness to learn and develop one's talent.
- Excited and enthusiastic about food security, safety, bio-security and pest management.
- Drive and good work ethics in follow-ups and keen on customer satisfaction.
- Bachelor or Master Degree in Biology, Entomology, Veterinary Entomology, Livestock Management, Animal Science, Agriculture and other related degrees.
- Ability to communicate fluently Thai, and English. Other languages will be an advantageous.
- Experience in working around animal farms, previous experience as sales representative 1-3 years will be an advantageous. Minimum 1 year.
- Good driving skills, flexible work locations (ie. in Bangkok, or other Thailand provinces).
- Skilled in business negotiations, have ability to develop network and establish healthy working relationships.
- Energetic: Positive attitude

HOW TO APPLY

Submit your CV in English format to hr-thailand@bayer.com

Contact us

Phone: +66 2 232 7011

Email: hr-thailand@bayer.com

 Science for a **better life**