



Fascinated

*by thinking
ahead*

Bayer is a global enterprise with core competencies in the Life Science fields of health care and agriculture. As an innovation company, it sets trends in research-intensive areas. Bayer's products and services are designed to benefit people and improve their quality of life. Optional local country text part local optional country text part optional local country text part local country text part optional country part. At Bayer you have the opportunity to be part of a culture where we value the passion of our employees to innovate and give them the power to change.

Sourcing Manager Marketing Services ASEAN

YOUR TASKS AND RESPONSIBILITIES

- Develops and/or implements (Thailand & ASEAN) sourcing strategies and initiatives for Marketing materials and services (Promotional Articles, Event Management, POSM, Printing, Commercial Insight), ensuring alignment, compliance with Procurement guideline, as well as other internal/external process standards and delivery of required business performance.
- Understands business needs & engages with stakeholders to meet their priorities and requirements and therefore, builds effective, trustful, personal relationships with key country stakeholders.
- Plans and executes sourcing events to create a competitive advantage, e.g. spend reduction, supply security and / or time-to-market. Prepares supplier negotiations, awards suppliers and conducts post negotiation debriefs. Translates results of sourcing strategies, initiatives and projects into How Docs to enable efficient processing.
- Develops and drives performance improvement programs and transformation initiatives in collaboration with Business Partner organization, Functional Leadership and Source-2-Pay functional pillars.
- Drives sourcing excellence and ensures consistent and sustainable application of state of the art sourcing methodologies and tool utilization along the Source-2-Pay process.
- Manages supply agreements & contracts. Monitors and controls contractual agreements and clauses over entire lifecycle and minimizes exposure to contractual risks in external relationships through usage of terms and conditions aligned with legal function.
- Provides country-specific market intelligence to mitigate supply risk, gain competitive advantage and make better business decisions. Continuously conducts detailed supplier and supply market analysis at country level looking at facts and indicating market trends in supply base and technology.
- Analyzes and understands total cost of ownership structures for area(s) of responsibility to develop better and/or innovative pricing models (e.g. performance- or indices-based pricing).
- Manages supplier relationships and implements supplier management principles in supply base, builds relationships and improves supplier performance. Incorporates company's responsibility and commitment to sustainable business practices into category supplier relationships and ensures compliance through reports, audits and improvement plans.

WHO YOU ARE

- Master or equivalent degree in science, engineering or business management
- Strong stakeholder engagement skills combined with strong collaboration, influencing and communication competencies
- Solid background and expertise in Procurement, procurement processes and methodologies. Solid category expertise.
- Financial acumen
- Result oriented
- High proficiency level in English

Contact us

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HOW TO APPLY

Interested candidate please submit CV in English format to hr-thailand@bayer.com

 Science for a **better life**